



TITAN'S TARGET MARKET DETERMINATION (TMD): Exchange Traded Options, Futures, and CFDs

TMD Issuer: Titan Securities Pty Ltd

ABN: 51 120 951 608

AFSL: 307040

Product: Exchange Traded Options, Futures, and Contracts for Difference (CFDs)

Date of TMD: 1 October 2023

Branch Office Address: Level 1, 2 Victoria Street, Midland WA 6056

Overview of This Document

This document serves as a Target Market Determination under section 994B of the Corporations Act 2001 (Cth), detailing the appropriate consumer class for Exchange Traded Options, Futures, and CFDs offered by Titan Securities Pty Ltd. It is not a Product Disclosure Statement (PDS) and does not address individual investment objectives, financial situations, or needs. Investors should consult relevant documentation on our website www.titansecurities.net and seek professional financial advice before investing.

Product Overview

Titan Securities offers sophisticated derivative products designed for trading on various financial markets. These products are tailored for retail and wholesale investors aiming to manage risk, leverage investments, or speculate on market movements.

Risks Associated with These Products

- **Complete Loss of Capital:** Investments may result in the complete loss of funds, especially if products expire out-of-the-money.
- **Leverage Risk:** High leverage can magnify both gains and losses.
- **Market Volatility:** Rapid changes in market conditions can cause sudden and significant financial losses.
- **Margin Calls:** Investors may be required to provide additional capital to maintain positions.
- **Option Obligations:** Uncovered option positions may result in substantial financial obligations.
- **Counterparty Risk:** Titan Securities acts as the counterparty to all client transactions.
- **Auto-Liquidation Risk:** Positions may be liquidated if margin requirements are not met.

Suitability

These products are suitable for retail clients who:

- Understand the complexities and associated risks of derivatives trading.
- Have financial resilience to sustain substantial losses.
- Seek tools for hedging, speculation, or income enhancement through derivatives.

Non-Suitability

These products are not suitable for retail clients who:

- Lack understanding of derivatives markets and associated risks.
- Cannot sustain potential financial losses without significant lifestyle impact.
- Are seeking guaranteed returns, capital protection, or stable income.

Target Market

- **High-Risk Tolerance Investors:** Individuals with substantial trading experience and the financial capacity to manage high-risk trading strategies.
- **Risk Mitigation Investors:** Clients using derivatives to hedge other investment exposures.
- **Premium Generation Investors:** Investors aiming to generate income through strategic option selling, with adequate understanding of potential obligations.

Distribution Conditions

Titan Securities ensures that all financial advisers and distributors are adequately trained and confirm that the client's financial needs, objectives, and situation align with the characteristics of these financial products. Distribution conditions include:

- Direct interactions by qualified advisers.
- Secure platforms that include written risk acknowledgment functionalities.
- Verbal detailed product and risk information education.
- Completion of a **Client Investment Profile** questionnaire.

Review Triggers

The TMD will be reviewed annually and under the following circumstances:

- **Significant Market Changes:** Adverse changes in the market or economy.
- **Regulatory Amendments:** Changes in relevant laws or regulations.
- **Client Feedback Trends:** Patterns indicating product misunderstandings or misalignments.
- **Compliance Breaches:** Instances of non-compliance in product distribution.

Reporting and Monitoring

Distributors must:

- Provide **monthly sales data and client complaint summaries** to Titan Securities' compliance team.
- Submit **quarterly reports on sales data and client feedback**.

Titan Securities will conduct regular internal reviews of these reports to ensure continued alignment with the target market and identify necessary corrective actions.

Conclusion

This TMD ensures that financial products marketed and sold by Titan Securities Pty Ltd meet the needs of an appropriately defined target market under the current regulatory framework. These products carry inherent risks and are only suitable for clients who fully understand and accept those risks.

Contact Information for Further Inquiry

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Note: Clients should review all available documentation and seek professional advice to ensure suitability relative to individual circumstances.